



Sunrise Table Tennis Club, Inc.

A 501(c)(3) Public Charity Organization

MEETING MINUTES

Jan 20, 2018
Long Center

Members Attending:

Ed Curran, <i>President</i>	Ray Pugh, <i>Programs Director</i>
John Reynolds, <i>Vice President</i>	Bill Robbins, <i>Outreach Director</i>
Carolyn Adams, <i>Secretary</i>	Sam Surdi, <i>Membership</i>
Martin Shapiro, <i>Treasurer</i>	Rudy Santo, <i>Advisory Board</i>
Igor Bubis, <i>Publicity</i>	

Meeting called to order at 11:02 a.m.

Ed began by asking for the Treasurer's report. Other Treasurer reports included at the end of the minutes.

Treasurer's Report by Martin Shapiro

For the year 2017, STTTCI had a total income of \$15,239.95 and total expenditures of \$14,024.67, including \$3,862.48 for new tables, for a net income for the year of \$1,215.28. This is slightly down from the prior year of 2016, for which our net income for the year was \$1,732.32, which included \$3,338.00 in expenditures for new tables.

Our cash on hand at the beginning of the year on January 1, 2017 was \$15,068.55, and ended the year on January 31, 2017 at \$16,211.83. Our Table Inventory value at the beginning of the year was \$14,929.19, and ended the year at \$13,661.30, which included \$3,862.48 in new table purchases and \$5,130.38 in depreciated value for the year. Donations received for table purchases in 2017 was \$2,000.00, as compared with \$3,150.00 received for table de-acquisitions in 2016.

Income from membership donations for 2017 was \$3,485.00 for the year, as compared with \$3,940.00 for 2016, a reduction of \$455.00 in memberships. Net profit from tournaments for 2017 was \$1,600.69, as compared with \$1,801.60 for 2016.

This year's proposed budget includes only one special program, the senior clinic subsidies, as income is insufficient to support additional programs without fundraising efforts for these programs. The budget does not include any table purchases as income is insufficient to include any such purchases. The budget includes a reduced amount allocated for Long Center court rental fees, as they have not been invoicing us for these fees for the most part, which may be a result of our team's efforts (especially John &

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Eddie) for the handicapped, or it may be an administrative oversight on their part. If they had charged us for the court rentals, we would have shown a loss for 2017.

I recommend that additional fundraising efforts are made to cover the budgetary shortfall of income available for table purchases versus the over \$5,000.00 in table depreciation that occurs yearly, which will eventually catch up in loss of usable tables as they have a limited lifetime. I also recommend a \$5.00 increase in each of the Basic individual membership donations, and a \$10.00 increase for the Basic Family membership donation.

Discussion about the dues increase followed. Vote for the increase passed by 6-2. Pay dues by March 1st and the donation remains the same.

No firm plan was proposed for a fund raising campaign of \$5000.

The proposed budget passed unanimously.

Membership was discussed, so Carolyn went on to the Membership report.

Membership, Senior Training and Secretarial Report by Carolyn Adams

At the end of December 2017, STTC had:

Total Members	129
Paid Memberships	102
Individual	77
Family	18
Seasonal	7
Non-paying	16
Junior	7
Basic Membership	
donations collected	\$3,315
extra donations	\$385

In 2017 we had 17 fewer memberships than 2016 and had \$440 less in membership donations. Extra donations were up by \$275.

Members were lost to Tarpon Springs and to Newton's club in Largo.

Officers, Club Managers, and ABBS have the option of free Basic Membership.

The recent low count for members was 72 in 2014 and the high was 146 in 2016.

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Four sessions of Senior Training were held in 2017. Funding was approved for \$720 for the year. \$180 was left over and has been used for the January '18 class. \$160 will be spent leaving \$10 of the budget unspent. No more classes are scheduled in 2018 until the budget is approved.

An additional 13 new memberships were a result of the clinics in 2017. 32 individuals participated.

2 new members are in the Jan. clinic. Budget of \$720 was approved for 2018.

Secretarial Report

Book of Records

I continue to maintain the Book of Records. It includes:

Minutes of meetings and related documents

Bylaws and Articles of Incorporation

Communications to Members

Financial Reports

State of Florida filings, licenses and certificates

IRS filings and documents

These documents are also kept in an online archive on our website.

Personnel

In 2017 there were 8 BOD officers, (Ed Curran, John Reynolds, Carolyn Adams, Martin Shapiro, Bill Robbins, Igor Bubis, Sam Surdi, Ray Pugh).

We have 2 ABBS members, (Rudy Santo, Tracy VanEmburch).

Communications

We typically conduct Officer business by emails. All BODs have club email addresses. Emails to the Club were either answered by me or passed on to an appropriate Officer.

President's Report by Ed Curren

As President of the Sunrise Table Tennis Club, my job description is to oversee and assist

my fellow board members in different programs, projects, tournaments, and any new ideas

to help promote table tennis for now and the future.

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As a Team, we have achieved opening the 1st Para Table Tennis & Clinic Center (Greenwood Center) on the East Coast, and in Clearwater, Florida. Helping our Veterans & others with disabilities, like the ARC program at the Long Center, it is so rewarding. This could not happen without the assistance of Coach Gary Fraiman.,His commitment to not only table tennis, but his big heart incaring for people. Also Tara Profitt of the USATT, with people like Gary & Tara, table tennis will always grow.

John Reynolds, under the leadership of Gary and others, has stepped up to the plate, and hit a home run, and now is STTC Umpire & Referee, for the state of Florida, he also met the SafeSport requirements. Now, thanks to John, all our tournaments balls are free, and he repairs our tables. Thanks John.

Sunrise Table Tennis Club, have great board members, and advisors, and without their help this club would not exist, and how they put up with me and my ball breaking, I'm glad they feel sorry for this old man.

Yes, we have failed to achieve some of our goals, but it was not without trying. Junior program, membership growth, donations and fund raising are not where we wanted to be.

We do this not for rewards, but for fun and meeting new and old members, and to help grow the sport of Table Tennis.

I thank all of you for allowing me to be part of this club.

VP Report by John Reynolds—Projects 2017

- > Secured Nittaku ball sponsorship from Paddle Palace.
Paddle Palace provided 20 dozen balls to be utilized in all STTC Tournaments.
- the same sponsorship has been secured for 2018.
- > Assisted STTC in conducting four Club Challenge Tournaments, (first Challenge, named Steve Simon Memorial) two 2 Star USATT Sanctioned, Tournaments, one team Tournament with Land O Lakes, (Tournament canceled) 2017 Florida Senior Games.
- 2018 Senior Games has been approved to be held at the Long Center with STTC support.

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> John Reynolds passed all requirements for all USATT Certified Referee requirements and SafeSport requirements.

- assisted Coach Gary in obtaining SafeSport Certifications.
- STTC club is SafeSport compliant.

> Junior Summer Programs--John Reynolds conducted Programs at Countryside, Long Center, and Ross Norton.

- recommend 2018, discontinue Ross, continue to offer at Countryside and the Long Ctr. Comment, I have conducted last two summers, last summer completely by myself, I can only offer my coaching at one center, one additional volunteer will be needed..

> Long Center / Arc, set up Robot training for disabled, conducted by Ed Curran and John R.

> Junior Training, Countryside, Saturday program, program discontinued due to no participation.

> Senior Clinics, conducted by Coach Gary. Very successful, players really enjoy, participation good. Programs to continue 2018.

> Easter PlayDay, Open House, Countryside. Participating members, Coach Gary, Ed Curran, John Reynolds, set up Table Tennis information booth, demonstration, open robot play.

> Club Ladder- Assisted Ray Pugh with setting up, there has been no additional follow up, very poor club player participation. Should discontinue?

> Table, Barriers Maintenance , repairs maintained, new cardboard Barriers purchased and blue taped.

- Second Club Robot discovered at Safety Harbor, Ruby has repaired and is In good working order.

Locations of Play:

>North Greenwood Recreation Center continued to feature the center as a Para Table Tennis center. Seven new Butterfly tables were purchased. Open practice sessions were authorized on Tuesday evenings and Saturdays.

- two Para Clinics were conducted during the year by coach Gary Fraiman. One Veterans Para Clinic and one open Para Clinic. Tara Profitt, USATT Para Representative assisted in organizing.

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- NGW, Michael Shoemaker, Director, left position, new Director Matt Jackson has replaced. Matt has made some changes, Tuesday evenings was discontinued. After some negotiations, Saturday sessions will continue with all seven tables.
- currently in negotiations with Matt to add an additional evening open practice session at Ross Norton. (Tuesday or Thursday)
- Ross Norton sessions will continue Wednesday evenings and Sunday afternoons.
- Play at Safety Harbor moved to the Rigsby Center, Wednesday and Friday.
- St Pete Beach, play cut to one session Monday Evenings.

Program Director Report by Ray Pugh

Mid-year I was nominated and approved to become a Director with the Sunrise Table Tennis Club. It was an honor that I readily accepted. At first my mind swirled around as to all of the programs that could be initiated that would have a positive impact on the club. Then reality set in and I realized I did not know how the club functioned. I sought the advice of our President, Ed Curren, and he advised me to go slow and take the time to observe what was going on. In doing so, I became aware of all the improvements made to the programs by John Reynolds. He, along with Coach Gary, had a major impact on growing programs that benefited a wider group of players along with opening more centers to play. The tournaments were, also, expertly executed and enjoyed by all participants. So as far as being the program director, I took over the title only and watched the hard work being done by those that put their heart and soul in to making Sunrise the premier club it is today.

2018 should be another year of progress. If I am able to follow on John and Gary's path and innovate programs that will draw more people to the sport and continue to improve the enjoyment of those that are already members, then I will be doing the job the board requests of me. I will do my best.

Ultimately, what will be accomplished is not going to be from a lack of ideas, or even follow-thru, but the program improvements will be from what the membership will accept. Some new programs will fail, others may succeed.

I look forward to working with the Board and every member of the Sunrise Table Tennis Club in making the upcoming year the best ever with many more to come.

Publicity Officer Report by Igor Bubis

Status of social media. The following new social media accounts has been created and setup: Instagram.

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The weekly posting on social media have been conducted including photo postings and event announcements.

Public relations accomplishments of the prior year. N/A

Advertising campaigns executed during the prior year.

Facebook advertising campaign for one tournament.

Goals and plans for social media, public relations and advertising.

Continue blogging on STTC website and social media accounts.

Advertising tournaments and other events on STTC social media.

Status of the website

A new website has been design and developed based on the WordPress platform.

Website is being updated regularly.

SSL certificate has been installed to allow website to run on the HTTPS protocol.

Next Year goals

Offering advertising/sponsorship on STTCI website via guest blogging and marketing on our sponsor page.

Press release marketing.

Outreach Officer by Bill Robbins

Outreach Officer is described as follows;

The Outreach Officer has primary responsibility for developing and coordinating programs and working relationships in the Pinellas County community, including our Junior Summer Camps program and other community programs for table tennis players outside of our normal club activities.

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This has not been my focus. My only outreach is in the form of the Youtube video slide shows that I make. Last year a total of 5 videos were made.

The Steve Simon Memorial (Feb), The Clearwater Grand Tournament (April), The Clearwater Challenge Tournament (May), The 2017 Clearwater Fall Tournament (Oct), and The 2017 Florida Senior Games (Dec).

Discussion followed about getting our tournament schedule on the Spectrum calendar.

Other Business

A Steve Simon Memorial doubles tournament was discussed and it was voted to be the May tournament by 4-1.

The club has passed Safe-Sport status required by USATT.

The club has two robots now. Rudy Santo fixed one that had been stored and unused at Countryside.

John discussed eliminating Ross Norton from the summer junior program, leaving Long and Countryside. Ed volunteered to run the summer camp at Countryside.

John proposed pop-up Saturday tournaments. Sign up when you come in.

Meeting adjourned at 12:46 p.m.

STTCi Balance Sheet –As of 12/31/2017

ASSETS Cash and Bank Accounts

FCCU Checking XX5805	7,718.76
FCCU Savings XX5800	8,383.07
Gold Coins Petty Cash (Carolyn)	110.00
PayPal	0.00
Petty Cash Tournament Prizes	0.00
TOTAL Cash and Bank Accounts	16,211.83

Other Assets

Tables	13,661.30
TOTAL Other Assets	13,661.30
TOTAL ASSETS	29,873.13

LIABILITIES 0.00

OVERALL TOTAL 29,873.13

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STTCI Profit and Loss Statement - Last year 1/1/2017 through 12/31/2017

1/2/2018

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Category	1/1/2017- 12/31/2017	OVERALL TOTAL
INCOME		
Income, Contributions	145.00	145.00
Donations Other	2,080.00	2,080.00
Event Entry Donations	799.00	799.00
Fundraising Campaigns		
Club T-Shirts	940.00	940.00
TOTAL Fundraising Campaigns	940.00	940.00
Memberships, Basic	3,270.00	3,270.00
Memberships, Higher Tier Portion	215.00	215.00
TOTAL Income, Contributions	7,449.00	7,449.00
Income, Facilities		
St. Pete Beach	56.00	56.00
TOTAL Income, Facilities	56.00	56.00
Income, Non-Related		
Interest & Dividend Income	4.40	4.40
TOTAL Income, Non-Related	4.40	4.40
Income, Tournaments		
Tournament Entries	6,505.55	6,505.55
USATT Memberships	965.00	965.00
USATT Pass	260.00	260.00
TOTAL Income, Tournaments	7,730.55	7,730.55
TOTAL INCOME	15,239.95	15,239.95
EXPENSES		
Uncategorized	0.00	0.00
Equipment Acquisition		
Tables	3,862.48	3,862.48
TOTAL Equipment Acquisition	3,862.48	3,862.48
Events		
Achievement Awards Dinner		
Awards	25.00	25.00
Food	894.42	894.42
TOTAL Achievement Awards Dinner	919.42	919.42
TOTAL Events	919.42	919.42
Management Expenses		
Corporation Fees	61.25	61.25
Data Entry	172.00	172.00
Equipment Repairs	78.58	78.58
Finance & Bank Charges	35.00	35.00
Insurance	531.00	531.00
Miscellaneous	78.99	78.99
Office Supplies	30.08	30.08
PayPal Fees	117.26	117.26
Postage & Shipping	13.79	13.79
Printing & Promo Materials	32.00	32.00
TOTAL Management Expenses	1,149.95	1,149.95
Programs		
Junior Programs		
Summer Camp	92.68	92.68
TOTAL Junior Programs	92.68	92.68



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STTCI Table Inventory

<u>Location & Descr.</u>	<u>Table #</u>	<u>Beg Value</u>					<u>Depr Value</u>
	<u>Table #</u>	EOY Depreciation:	2015	2016	2017		
<u>Long Center</u>							
Joola 2500 8 tables		\$3,406.02		\$405.48	\$486.57	\$2,513.97	Acquired 3/2/16
Europa 25 12 tables	101-112	\$9,151.52	\$217.89	\$1,307.36	\$1,307.36	\$6,318.91	
<u>Countryside</u>							
DHS	29	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
DHS	31	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
DHS	28	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
<u>Ross Norton</u>							
DHS	2	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
DHS	30	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
DHS	32	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
DHS	40	\$300.00	\$29.76	\$142.86	\$127.38	\$0.00	
Hi Qua	51	\$450.00	\$29.76	\$142.86	\$142.86	\$134.52	
Hi Qua	52	\$450.00	\$29.76	\$142.86	\$142.86	\$134.52	
Hi Qua	53	\$450.00	\$29.76	\$142.86	\$142.86	\$134.52	
Hi Qua	54	\$450.00	\$29.76	\$142.86	\$142.86	\$134.52	
Killerspin	44	\$400.00	\$29.76	\$142.86	\$142.86	\$84.52	
Killerspin	45	\$400.00	\$29.76	\$142.86	\$142.86	\$84.52	
<u>North Greenwood</u>							
Butterfly	121	\$772.50			\$82.77	\$689.73	Acquired 3/7/17
Butterfly	122	\$772.50			\$82.77	\$689.73	Acquired 3/7/17
Butterfly	123	\$772.50			\$82.77	\$689.73	Acquired 5/6/17

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INCOME

Income, Contributions: Memberships, Basic	3,300.00
Income, Facilities: St. Pete Beach	50.00
Income, Tournaments: Tournament Entries	6,500.00
TOTAL Income	9,850.00

EXPENSES: CORE PROGRAMS

Management Expenses: Corporation Fees	70.00
Management Expenses: Data Entry	175.00
Management Expenses: Equipment Repairs	250.00
Management Expenses: Insurance	550.00
Management Expenses: Paypal Fees	120.00
Management Expenses: Office Supplies	150.00
Management Expenses: Printing & Promo Materials	150.00
Management Expenses: Table Moves: Truck Rental	200.00
Promotional Activities: Promotional Items Printing	150.00
Promotional Activities: Website	100.00
Tournament & Training Supplies: Balls	180.00
Tournament & Training Supplies: Cardboard	200.00
Tournaments: Food & Drinks	650.00
Tournaments: Long Center Court Rental	2,000.00
Tournaments: Prize Money	2,000.00
Tournaments: Registration Services	400.00
Tournaments: Tour Fees	150.00
Tournaments: Trophies	700.00
Tournaments: USATT: Affiliate Fee	75.00
Tournaments: USATT: Certificate, Sanction Fees	250.00

EXPENSES: SPECIAL PROGRAMS

Programs: Junior Programs: Summer Camp	250.00
Programs: Senior Programs: Senior Clinics	540.00
TOTAL Expenses	9,310.00
Net Income	540.00