



Sunrise Table Tennis Club, Inc.
A 501(c)(3) Public Charity Organization

**MEETING
MINUTES**

Jan 18, 2020
Long Center

Members Attending:

Ed Curran, *President* Richard Perez, *Programs Director*
John Reynolds, *Vice President* Bill Robbins, *Tournaments Director*
Carolyn Adams, *Secretary* Sam Surdi, *Membership*
Martin Shapiro, *Treasurer* Rudy Santo, *Advisor*
Igor Bubis, *Publicity*

Meeting called to order at 2:15 p.m.

Ed Curran gave a welcome to the BOD and the annual meeting. One member attended.

PRESIDENT'S REPORT, Ed Curran

As President, it is my responsibility and honor to serve on this Board of Directors as follows:

- 1 To oversee and assist in the improvement and expansion of our club, and to work with members of our club and our sponsors to help promote table tennis.
- 2 Help our team to increase membership, and to work within our budget.
- 3 Plan to increase the number of challenge and USATT tournaments; to build better morale;
and to show that playing table tennis is fun and great exercise for better health.
- 4 Increase our sponsorships and donations as a way to enhance our junior and senior programs and to ensure STTC's tournaments are profitable.

Thanks to our board members who went above and beyond to promote table tennis. A special thank you to John Reynolds & Gary Fraiman for sharing their expertise and time with juniors and seniors; for facilitating the Para events this year and for scheduling them again for next year.

I have a great team, and I'd like to thank you all for your help and for promoting table tennis.

Ed asked Martin to begin with the Treasurer's report.

TREASURER'S REPORT, Martin Shapiro

For the year 2019, STTTCl had a total income of \$12,821 and total expenditures of \$9,255 for a net profit for the year of \$3,566. Removing the entries received in 2019 for this year's February Open and adjusting for the entries received and expenses paid in 2018 for last year's January Open, the actual net profit for 2019 was \$3,151.

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Our cash on hand at the beginning of the year on January 1, 2019 was \$19,709.34, and ended the year on December 31, 2019 at \$23,382.69. Our Table Inventory value at the beginning of the year was \$10,531.64, and ended the year at \$11,853.06, which includes the purchase of two new tables during the year, and the transfer of ownership of 8 out of 20 of the Europa tournament tables from the Florida Sports Foundation as was originally agreed in 2015, when the 20 tables were purchased. The end-of-year Table Inventory value includes \$3,373.91 depreciation in 2019. We currently have 51 tables in inventory, which includes 13 tables which have reached their end-of-life depreciated value in 2019 or before. Our 20 Europa tournament tables and our 8 Joola tables will reach their end-of-life in approximately 3 years.

Income from annual membership donations for 2019 was \$3,645.00 for the year, as compared with \$3,685.00 for 2018, a decrease of \$40.00 in memberships. There were additional member donations of \$861.00. Net profit from tournaments for 2019 includes approximately \$1,013.00 from the two Open tournaments and \$1,035.00 the two Club Challenge tournaments for a total of \$2,048.00, as compared with \$2,783.00 for 2018, a decrease of \$735. There was also \$210 in income from the Junior Program and \$310 in bank interest earned. The 2019 budget had a projected net profit of just \$280. Over half of the difference between the projected and the actual net profit came from the small net amount spent on the two new tables purchased (\$1,824 less the \$1,600 collected in donations for old tables). The rest of the difference came from a mix of reduced expenses and extra income, including higher than anticipated CCC tournament profits and lower than projected tournament prize money.

This year's proposed budget mostly mirrors last year's budget, with a few minor adjustments. This year's

Proposed budget shows a projected net profit for the year of \$373.00. The budget includes funding for the Member Clinic subsidies, the Junior Program and Umpire Training. The budget also includes \$2,100 for new table purchases. The BOD may be approved additional funds for table purchases during the year if needed, as expenditures from cash reserves. It is important to note that although we had a very good net profit this year, it still falls a little short of the annual table depreciation. I recommend that additional fundraising efforts be made to cover table purchases in order to preserve our cash reserves for future needs and emergencies.

See financial reports at the end of the minutes.

Treasurer's report was approved by all on the BOD.

VICE PRESIDENT'S REPORT, *John Reynolds*

Payments to Officers, Vote.

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New Tables? Recommend four (4) new Butterfly "Space Saver Tables". Have Gary F. Place the Order.

Long Center: Tuesday, Thursday, Saturday sessions remain very popular. Currently placing 10 Butterfly "Space saver" Tables out each session, also, have been placing 2 Europa Tables. (12 total last few sessions.) Recommend purchasing two add tables. Purposed Adult Junior Fun Training, approved January. John R. Eddie C. Long Center has no table issues, and is scheduled for Gym Floor replacement.

Long Center- Robot, is in good repair, balls are adequate, **budget \$100 ball replacements for robots and Para & Senior Clinics.** I donated a serve practice catch net this year.

Morningside needs additional tables, I checked with Paul, he said two more in gym storage okay, two more in multipurpose room no. I think he does have space in multipurpose room for two more, need to discuss with Dave. Currently have 6 tables. Need 10.

***Valerie starting a monthly (first Wed of month) para Clinic,** Wednesday's in gym, she says she has 20 players, Gary will attend.? Wants me and you EC, to assist? (Need 6 gym tables) I have pre arranged with MS, they are okay with the Clinic, Valerie will pay all the entry fees.

****This has been completed 1/6/20.** Eddie and I transferred two Europa tables Long Center to Morningside.

****Propose: purchase additional robot. Budget \$400.**

Ross Norton tables (8 Joola, 2 killer Spins) are not in good condition and need constant repair.

Really could use new Butterfly , Space Savers. Ross play times, will be Thursday's, Saturday's & Sunday's. Highest attendance center? Order 2 new tables.

Countryside: the three tables there are garbage, could replace with best Joola's. Saturday, Junior Training JR, Open Coaching, Gary. Occasionally, players arrange play time when LC and others are closed.

St Pete, Riggsby: no issues. (could upgrade with Joola tables if needed and Available.

Summer Camp, Long Ctr, JR, Countryside EC, Morningside Rudy? Junior Rackets and ball inventories are adequate. Should budget \$100 miscellaneous.

Tournaments, Two 2 Star, good turnout for Jan, poor for April. 4 Club Challenge, very successful turnouts. Omnipong will now be featured by USATT format and endorsed. All reports will be forwarded by Omnipong to USATT.

****Use Medals instead of trophies, all further tournaments.**

****Morningside can be used for tournaments while Long Ctr is closed for floor**

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replacement.

**Goodlife Games Feb 22.

**Offer a Club shirt for renewals and new memberships.

**increase Club due to \$50.

President: Ed Curran

Vice President: John R. move to Program Director (Discontinue this Board position)

Program Officer Director: Richard P. Change position to John R. (Discontinue VP Position.)

Tournament Director: Bill R. Change to non Board position, Richard P.

Secretary: Carolyn: remove Membership duties.

Membership Officer: Sam S. continue with weekly blast, add membership duties.

Publicity Officer: Igor B, maintain and updates to STTC website. (consider non Board position)

Treasurer: Martin S

Advisory Board, reports to Board of Directors:

Coach Gary: Clinics & Coaching, during the year, I will ask him to submit a report for 2020 needs and any request.

Rudy Santo: Mgr, Morningside, equipment management, robot, etc.

Tracey Van Emburgh: Para

USATT: is under investigation and may lose US certification to Olympic Committee. I can discuss further, I attended the USATT Board Meeting last week in Texas, US Open.

Carolyn gave, Secretary, Membership and Member Training reports.

SECRETARY'S REPORT, *Carolyn Adams*

Book of Records

I continue to maintain the Book of Records. It includes:

Minutes of meetings and related documents

Bylaws and Articles of Incorporation

Communications to Members

Financial Reports

State of Florida filings, licenses and certificates

IRS filings and documents

These documents are also kept in an online archive on our website.

Communications

Our email system has received many inquiries this year which I answer or pass along to whichever officer is knowledgeable in that area.

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Personnel

2019 started with 9 BOD officers, (Ed Curran, John Reynolds, Carolyn Adams, Martin Shapiro, Bill Robbins, Igor Bubis, Sam Surdi, Rich Perez, and Gary Friaman).

Gary resigned from Tournaments Officer, and a new BOD position of Club Coach was created. Gary ultimately resigned from the BOD.

Bill Robbins changed BOD positions, becoming Tournaments Officer, leaving Outreach Officer open.

Rudy Santo is currently our only ABBS member.
Tracey Van Emburgh is liaison for Para players.

MEMBERSHIP REPORT, Carolyn Adams

At the end of December 2019, STTC had:

Total Members	117
Paid Memberships	100
Individual	82
Family	13
Seasonal	5
Non-paying	16
Juniors	3
Basic Membership	
donations collected	\$3,530
extra donations	\$580

At the end of 2019 we had 10 fewer memberships than 2018. Membership seems stable at around 120-125. The Membership total was \$155 less this year and extra donations were up by \$435.

Officers, Club Managers, and ABBS have the option of free Basic Membership.

The recent low count for members was 72 in 2014 and the high was 146 in 2016.

MEMBER TRAINING, Carolyn Adams

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Funding was approved for \$540 for 2019, but only \$370 was used.

This year's Member Training Sessions were limited to two clinics due to Gary's schedule and Long Center closures. 12 new members were due to participation in the clinics.

Coach and Long Center availability may limit the number of sessions this year as well.

We have received several requests for an evening clinic. John has volunteered to facilitate an evening training class for beginners of all ages at Long Center.

Jan 30th is the beginning of the first Member Training with Coach Gary.

Funding of \$540 for Member Training for 2019 was approved.

PROGRAMS DIRECTOR'S REPORT, *Rich Perez*

We held 6 league nights during 2019 and they all had successful turnouts.

Requesting \$120 in gift cards, 36 Towels and 36 Medals for the 2020 league schedule

The players need to create or be affiliated with USATT. They can create a free account at <https://usatt.simplycompete.com/userAccount/up/3323> In order to participate in the league.

We held two successful tournaments in 2019 and look forward to more in 2020.

I personally started a table tennis after school program at Garrison Jones Elementary and hope to spread it to other schools in Pinellas County.

The request for gift cards, towels and medals for League prizes was approved by the BOD.

TOURNAMENT OFFICER'S REPORT, *Bill Robbins*

Last Spring I was voted in as the new Tournament's Officer. I would quickly recap last year's tournaments.

We conducted four tournaments and assisted in the Good Life Games and we had many volunteers assist with the USATT Open in December, 2018, located in Orlando.

We had two Sanctioned Tournaments, the January Open and the April Open. The January tournament was the most attended.

We had two Club Challenge Tournaments in March and October. Both were successful.

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This year we have four tournaments planned as well. Two Sanctioned Tournaments, one on February 8th and one on October 10th. And two Club Challenge Tournaments, one on April 4th, and one on July 25th.

We will also help with the Good Life Games on February 22nd.

We lost a very valued Volunteer last year. Most of you know that Keith Hanley moved to upper state New York to help with caring for his Mother. He was very skilled in running our tournaments and will be missed.

Hopefully Rich will step up and conduct our Sanctioned Tournaments as well as our Club Challenge Tournaments.

PUBLICITY OFFICER'S REPORT, Igor Bubis

1. Status of social media. The following social media accounts has been maintained:
Facebook
Instagram
Google My Business
 2. Public relations accomplishments of the prior year. N/A
 3. Advertising campaigns executed during the prior year.
Facebook advertising campaign for one tournament.
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1. Goals and plans for social media, public relations and advertising.
Continue blogging on STTC website and social media accounts.
Advertising tournaments and other events on STTC social media.
 2. Status of the website. A new website has been maintained and updated as needed.
 3. Next Year goals.
Offering advertising/sponsorship on STTCI website via guest blogging and marketing on our sponsor page.

OLD AND NEW BUSINESS

Martin discussed the need for a fundraising campaign to purchase new tables. He explained that without such an effort, the Club would be in the red a few years from now. He explained a Calendar Fundraising method. The BOD voted to participate. John volunteered to be the lead, Carolyn will collect the money and the details will be worked out between John, Carolyn and Martin. Igor will make participating available online.

Martin suggested that the Club purchase another CD. After discussion, it was approved by the BOD and a Resolution was signed by BOD members.

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Martin said we could no longer get donations for Club shirts once the ones we have on hand are gone.

John asked that we give something to new and renewing members for their donation. Carolyn detailed the purchase of a microfiber towel that would have the STTC logo on it. 200 towels at the price of \$3.67 each. The purchase was approved by the BOD.

John also wanted to use medals for tournaments instead of trophies. Carolyn researched two options for die cast medals. A purchase of 300 medals would last the Club for 4 + years. The cost was between \$4.19 and \$6.50 per medal. It will save us about \$40 per year. It was approved by the BOD to purchase the medals and to let Carolyn make the final decision about which company to go with after a bit more negotiation.

Discussion ensued about giving BOD members free entry into tournaments. It was voted to table the discussion and vote for another time.

It was voted (6-1) to acquire 2 more tables using the Club's reserve funds in addition to the 2 already in the budget.

There was discussion about changing BOD positions to John for Programs Director and Rich for Tournaments Officer. Rich did not want to switch jobs but agreed to perform Bill's duties as Tournaments Officer. Further discussion about job changes was tabled for another time.

Bill said he was ready to retire from the BOD as an Officer after being on the Board for 10 years. He said he would be happy to be an Advisor. The BOD unanimously approved. He ensured he will do the usual things he has been doing to help the Club.

Rudy expressed his disappointment that the interclub tournament with Land O' Lakes did not occur. He got a team together from STTC, but LOL did not and cancelled. He does not want to facilitate a tournament this year.

Member Conrad Fisher presented an idea for a net barrier to be used in lieu of cardboard. He will first see if the Rec Centers will allow this.

Meeting adjourned at 5:07 p.m.

FINANCIAL REPORTS, *Martin Shapiro*

STTCI Balance Sheet - As of 12/31/2019

Account	12/31/2019 Balance
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ASSETS

Cash and Bank Accounts

CD Florida Community Bank	0.00
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STTCI Profit and Loss Statement - Last year
 1/1/2019 through 12/31/2019

Category	1/1/2019- 12/31/2019	OVERALL TOTAL
INCOME		
Income, Contributions		
Donations Asset Distribution (Tables)	1,600.00	1,600.00
Donations Other	286.00	286.00
Fundraising Campaigns		
Club T-Shirts	540.00	540.00
Stickers	17.00	17.00
TOTAL Fundraising Campaigns	557.00	557.00
Memberships, Basic	3,645.00	3,645.00
Memberships, Higher Tier Portion	575.00	575.00
TOTAL Income, Contributions	6,663.00	6,663.00
Income, Non-Related		
Interest & Dividend Income	310.71	310.71
TOTAL Income, Non-Related	310.71	310.71
Income, Programs		
Junior Program	210.00	210.00
TOTAL Income, Programs	210.00	210.00
Income, Tournaments		
Tournament Entries	4,455.00	4,455.00
USATT Memberships	802.50	802.50
USATT Pass	380.00	380.00
TOTAL Income, Tournaments	5,637.50	5,637.50
TOTAL INCOME	12,821.21	12,821.21



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STTCI Profit and Loss Statement - Last year
 1/1/2019 through 12/31/2019

Category	1/1/2019- 12/31/2019	OVERALL TOTAL	
TOTAL Programs	380.00	380.00	
Promotional Activities			
Promotional Items Printing	50.00	50.00	
T-Shirts	924.00	924.00	
TOTAL Promotional Items Printing	974.00	974.00	
Website	216.56	216.56	
TOTAL Promotional Activities	1,190.56	1,190.56	
T Tournament & Training Supplies			ble tennis by
Balls	193.00	193.00	
Cardboard	326.20	326.20	ng, regular
Nets	149.50	149.50	
Tournament & Training Supplies - Ot...	-20.15	-20.15	
TOTAL Tournament & Training Supp...	648.55	648.55	
Tournaments			