



Sunrise Table Tennis Club, Inc.

A 501(c)(3) Public Charity Organization

MEETING MINUTES

Jan 8, 2022
Long Center

Members Attending:

John Reynolds, *President*
Carolyn Adams, *Secretary*
Martin Shapiro, *Treasurer*
Sam Surdi, *Communications*

Bill Robbins, *Advisory Board*
Rudy Santo, *Advisory Board*
Kim Adams-DiPiero, *Advisory Board*
Conrad Fisher, *Advisory Board*

Margo Lindsay and Richard Moreau, *Members*

Meeting called to order at 10:05 a.m.

John began the meeting with an update on Eddie Curran's condition following his accident. He has been moved from the Rehab center to the ICU as his condition has deteriorated. We will hold his position as VP until we receive more information about his condition and if he can return.

John gave congratulations to Jensen Van Emburgh, Tokyo 2020 Para-Olympics Bronze medalist. And also to Gary Fraiman who was named USATT Para Development Coach of the year. John also gave a shout out to Rudy Santo for tirelessly fixing the robot.

John spoke of our planned tournament on April 16th and any possible conflict with the Goodlife Games. He will contact Walt Deal.

John nominated Conrad Fisher to the position of Programs Director. It was approved unanimously.

Carolyn nominated Kim Adams-DiPiero to the position of Membership Officer and thanked her for taking over the somewhat tedious record keeping aspect of the job. It was approved unanimously. Kim, in turn, thanked Carolyn for doing it for 10 years.

A long discussion followed about table acquisition for 2022. Gary got a price for two tables and Martin advised that we wait until they have a sale as they typically due each year. Martin said there was \$1500 in the budget for the tables. It was decided to wait on acquisition.

Martin gave the Treasurer's Report. He talked about how depreciation was calculated. The budget for 2022 was voted on and passed unanimously. The Reports follows at the end of the minutes.

A discussion ensued about the Club paying for USATT professional fees which have increased. We discussed the pros and cons and decided to table any vote.

Carolyn gave the Secretary's report which follows at the end of the minutes.



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Sam gave the Communications report which follows at the end of the minutes. We discussed putting tournaments and other events on the Facebook events page. Sam will investigate. Conrad has been updating Facebook and gaining followers.

Conrad gave his report on the League which follows. We discussed two sessions of the League, one in the evening at Ross Norton (round robin format) and one on Saturdays every other month at Long (handicap format). We approved the idea. Carolyn to make a flyer.

Kim gave the membership report for 2021. She took over the position in November, 2021. We discussed increasing the membership fee, but decided to revisit that idea next year. Report to follow.

Meeting adjourned at 11:45 a.m.

REPORTS

President, John Reynolds

Thank you for your attendance today, We will review a lot of topics today, but I would like to first comment on Eddie Curran.

- > Eddie will remain VP until a decision is made relative his health and if he can return.
- > Special Call out to Jenson Emburgh – Tokyo 2020 Para-Olympics Bronze Medalist
- > Special Call out to Gary Fraiman – USATT PARA DEVELOPMENT COACH of the YEAR
- > resignations – Richard Perez
- > recommendations for new officers

> Two nominations – I nominate Conrad Fisher, Program Director, Kim Adams, Membership Officer.

- > Take a vote on Conrad & Kim
 - > Welcome Kim Adams-Dipiero / Membership Officer
 - > Conrad Fisher & Gary – Co-Manager Ross Norton / Gary Fraiman, Advisor

Review 2021:

1. Was a difficult year due to Covid restrictions
2. Tournaments – STTC League Challenge, Sarasota, Club Challenge, Feb 19. Good Life Senior Games, August 21, Held late due to Covid, Friday Night Smash, League Play at Ross, monthly. STTC Club Ladder, Additional Tournaments canceled due to Covid.
3. Summer Camps – Conducted Program, Long Center, John R. Countryside, Ed Curran /JR, Morningside, Rudy S.
4. Fun raising Donations, sponsorships and Grants, Martin review.
5. Play the Pro Challenge, Kit Jeerapaet. All funds to be donated back to Club. (no Challenges)
6. Facebook – Sam, Conrad

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7. Ross Norton – Purchased 6 new Butterfly “Space-Saver Tables”
8. Ross Norton – Special Netting, divides Gym – Conrad
9. Long Center new Floors, Arangments were made to play sessions at Morningside.
10. Robot repairs – Rudy, thank you
11. Table and net repairs - Richard Moreau

Review Purposed 2022

1. Ross Norton Purchase 2 new Butterfly “Space-Saver” Tables, replace and take donations for the two Joola tables.
2. Para Clinic at Morningside, Coach Gary
3. Club Challenge Tournament, January 29 or February 12. Maybe March 12,19. we will need gym at 9am, One or two.
4. Member Training Clinic, Coach Gary (2 -per Year) All ages.
5. Junior Training, John Reynolds
6. 2022 Friday Night Smash – Dates needed
7. Membership Management – Kim
8. Card board barriers replacements and taping.

Carolyn Adams, Secretary

Book of Records

I continue to maintain the Book of Records. It includes:

Minutes of meetings and related documents
Bylaws and Articles of Incorporation
Communications to Members
Financial Reports
State of Florida filings, licenses and certificates
IRS filings and documents

These documents are also kept in an online archive on our website.

Communications

Our email system receives many inquiries each year which I either answer or pass along to the Officer knowledgeable in that area. Martin has taken over this task, as my email from STTC is not working correctly.

Personnel

There were 5 BOD officers in 2021:

,John Reynolds, President

Ed Curran, VP (currently on hiatus for injury rehabilitation)

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Carolyn Adams, Secretary and doing Membership until November.
Martin Shapiro, Treasurer
Sam Surdi, Communications

Igor Bubis resigned from the BOD, and Rich Perez was unanimously voted off the BOD by resolution.

Open positions are Tournaments Officer, Outreach Officer and Fundraising Officer.

Rudy Santo, Bill Robbins, Valarie Rolf, Gary Friaman, Kim Adams and Conrad Fisher are ABBS members.

Gary Friaman and John Reynolds are Club Coaches.

Sam Surdi, Communications

2021 was another challenging year with Covid affecting normal club operations. Just like 2020, the Club was unable to run our normal schedule of events and activities. Entering 2022 we are still facing these challenges but we are starting to plan normal club events again. 2021 was also a difficult year for scheduling due to Covid and Long Center renovations. Because of these challenges a few changes were made to our regular communication to club members.

The email blast was changed from weekly to monthly due to the low open rate of our email blasts and lack of STTC events and activities due to Covid. The frequency of email blasts may change as we return to normal operations. Conrad has taken control over most of our Facebook management. We currently have more than 1,100 followers on Facebook. This is currently our number one avenue to reach our members and local table tennis players. Conrad has continued to build our Facebook following.

After our first tournament and league plans of 2022 are complete and flyers are made we will send an event email blast. We will also continue to communicate the success of our competitive players and coaches.



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Kim Adams-DiPiero, Membership

Membership Count as of 12/31/21

Total members	141
Paid memberships	123
Individual	102
Family	15
Seasonal	6
Non-paying	15
Junior	4

Basic Membership	\$4730
Excess Membership	\$ 640

Summary

The Club gained a net of 11 new members in 2021 bringing the total to 141, five shy of the record set in 2016. Total revenue from basic memberships was \$4730, exceeding 2020's total by \$710, and extra donations increased by \$440 to \$640.

The annual membership count has averaged 125 in recent years with a low in 2014 of 72 and a high in 2016 of 146. With 74% of members reporting dates of birth, the mean age is 56.5 and the median is 58. Consequently, the attrition rate could increase in the coming years.

Items for Discussion

Encouragement of payment and reinstatement of membership by expired members who are playing regularly, and solicitation of membership from new individuals who are playing with some degree of frequency.

Consideration of incentives for new members and/or renewing members and/or members who refer someone new.

A potential increase in the annual membership fee as the demand is likely inelastic and the current fee structure is low compared to other clubs.

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Conrad Fisher, Friday Night League

The Friday League, or the Clash, or The League of Extraordinary Table Tennis Players as it has been variously known, had a good time this past year. We averaged 14 players at each monthly event from February through December with a high of 20 players and no fewer than 11 competitors on two occasions. This past year we used several different competition formats depending on the number and skill level of the field, sometimes creating different divisions of play based upon the skill level of the participants and at other times hosting a single competitive division, usually with a round robin format with the top players often advancing to an elimination round. Rudy Santo was of immense help in running the league this year and this next year we hope to conduct it in a manner which will continue to generate interest among the players throughout the year.

In July we had had a round robin doubles event won by the team of Zhe Xing Xiong and Felipe Ruiz. Later in the year, when we ran out of trophies and medals, we shifted to awarding cash prizes to the finalists, charging a small entry fee and awarding 80% of the proceeds to the finalists and keeping 20% for the club.

Over the course of the year, Artem Puskarov was regarded as the top player, by virtue of his three wins which came in February, March and December. Ke-ro Mikhaeil won twice, in April and September as did Felipe Ruiz who won in May and November. Kit Jeerapaet won in his only outing in October as did Garth Jordan in August and Zhe Xing Xion in June.

For the coming year, 2022, we have a goal of increasing participation so that the league, which was once somewhat regarded as being an event reserved for the club's more highly skilled level players, will begin attracting club players of all skill levels and, quite possibly, to attract novice players to the sport as well. That goal has been limited because the league has met on Friday nights, not the most popular night, at Ross Norton, where we have been limited to just a little over two hours of play time.

This year the league will continue to schedule most events at Ross Norton, but we will also look to move some play to Saturdays at the Long Center, at least a few times throughout the year, where we have more tables, more players and more time to conduct the event.

Conducting the "Saturday Smash" at the Long Center will allow many of our players who do not participate in tournaments to participate in competitive events which will include divisions based on their skill level and, in other months, we will utilize the USATT single game 41 point handicap system which has been very popular at past US Opens. This handicap format will allow less skilled players to play regular competitive matches with higher rated players and strengthen our table tennis community. The Broward TTC has a monthly

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handicap tournament which is enormously popular and regularly produces winners from all rating levels. These monthly events should continue to be self-funding and a small source of revenue for the club.

Martin Shapiro, Treasurer

For the year 2021, STTTCI had a total income of \$7,960 and total expenditures of \$6,207 for a net profit for the year of \$1,753. Both the income and expenses were significantly less than 2021 due to the lack of any tournaments during the year. The net profit for the year was almost the same as for 2021.

Our cash on hand at the beginning of the year on January 1, 2021 was \$25,177.51, and ended the year on December 31, 2021 at \$26,930.36. Our Table Inventory value at the beginning of the year was \$11,307.73, and ended the year at \$10,250.63, which includes the purchase of six new tables during the year for \$3,931 and the de-acquisition of five tables for \$1,025 in donations. We also donated a depreciated table to the VA. The end-of-year Table Inventory value includes \$4,186 in depreciation in 2021. We currently have 48 tables in inventory, which includes 3 tables which have reached their end of-life depreciated value in 2021 or before. Our twenty Europa tables will reach end-of-life depreciation by the end of 2022.

Income from annual and seasonal membership donations in 2021 were \$4,730 for the year, as compared with \$3,685 in 2020, an increase of \$1,045.00 in membership donations. There were additional member donations of \$640, as compared with \$200 in 2020. There was also \$440 in income from the Junior Program (John and Ed's donations), \$85 in income from the League and \$375 net profit from the Calendar That Cares fundraiser (down from \$785).

This year's proposed budget follows last year's budget due to continuing pandemic conditions. The only anticipated income in the budget is from membership dues, the Calendar That Cares fundraiser, the League and John & Ed's coaching donations. Although tournaments may resume this year, I have not included any in this year's budget as they may or may not take place, and in any case they usually more than cover their own expenses. Hopefully any tournament that does take this place will attract enough players to be profitable.

Based on the budget projections for 2022, only \$1,500 is included for the purchase of any new tables in the 2022 budget. Donations for de-acquisition of any tables replaced potentially could add funds for the purchases. Any additional amounts would need BOD approval for expenditure from cash reserves. But I encourage that the Board push off all table acquisitions beyond this year if the life of our current tables can be extended through repairs.



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STTCI Table Inventory										
Location & Descr.	Table #	Beg Value	EOY Depreciation Amount:							Depr Value
			2015	2016	2017	2018	2019	2020	2021	EOY 2021
Long Center										
Europa 25	111	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	112	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	113	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	114	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	115	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	116	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	117	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	118	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	119	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	120	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Butterfly Space Saver 22	124	\$825.00				\$17.19	\$117.86	\$117.86	\$117.86	\$454.24
Butterfly Space Saver 22	125	\$650.00			\$75.45	\$92.86	\$92.86	\$92.86	\$92.86	\$203.13
Butterfly Space Saver 22	126	\$825.00						\$117.86	\$117.86	\$589.29
Butterfly Space Saver 22	127	\$650.00			\$75.45	\$92.86	\$92.86	\$92.86	\$92.86	\$203.13
Butterfly Space Saver 22	128	\$825.00					\$117.86	\$117.86	\$117.86	\$471.43
Butterfly Space Saver 22	129	\$825.00						\$117.86	\$117.86	\$589.29
Butterfly Space Saver 22	130	\$825.00					\$117.86	\$117.86	\$117.86	\$471.43
Butterfly Space Saver 22	131	\$650.00			\$59.97	\$92.86	\$92.86	\$92.86	\$92.86	\$218.60
Butterfly Space Saver 22	132	\$650.00			\$59.97	\$92.86	\$92.86	\$92.86	\$92.86	\$218.60
Butterfly Space Saver 22	133	\$650.00			\$59.97	\$92.86	\$92.86	\$92.86	\$92.86	\$218.60
Butterfly Space Saver 22	134	\$825.00						\$117.86	\$117.86	\$589.29
Butterfly Space Saver 22	135	\$825.00						\$117.86	\$117.86	\$589.29
Countryside										
Killerspin	42	\$300.00	\$35.71	\$142.86	\$121.43					\$0.00
Killerspin	44	\$400.00	\$35.71	\$142.86	\$142.86	\$78.57				\$0.00
Killerspin	45	\$400.00	\$35.71	\$142.86	\$142.86	\$78.57				\$0.00
Ross Norton										
Joola 2500	2357	\$358.38		\$42.66	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$59.73



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Joola 2500	2358	\$358.38	\$42.66	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$59.73
Butterfly Space Saver 22	400	\$512.65			\$15.48	\$73.24	\$73.24	\$73.24	\$73.24	\$277.47
Butterfly Space Saver 22	401	\$512.65			\$15.48	\$73.24	\$73.24	\$73.24	\$73.24	\$277.47
Butterfly Space Saver 22	402	\$577.00						\$82.43	\$82.43	\$494.57
Butterfly Space Saver 22	403	\$577.00						\$82.43	\$82.43	\$494.57
Butterfly Space Saver 22	404	\$577.00						\$82.43	\$82.43	\$494.57
Butterfly Space Saver 22	405	\$577.00						\$82.43	\$82.43	\$494.57
Butterfly Space Saver 22	406	\$577.00						\$82.43	\$82.43	\$494.57
Butterfly Space Saver 22	407	\$577.00						\$82.43	\$82.43	\$494.57

Morningside

Europa 25	101	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	102	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	103	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	104	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	105	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	106	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	107	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	108	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	109	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67
Europa 25	110	\$700.00	\$19.33	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$80.67

North Greenwood

St. Pete Beach

Rigsby

Joola 2500	2352	\$358.38	\$42.66	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$59.73
Joola 2500	2353	\$358.38	\$42.66	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$59.73
Joola 2500	2354	\$358.38	\$42.66	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$51.20	\$59.73

Total		\$30,404.20	\$493.81	\$2,641.89	\$2,993.93	\$2,925.55	\$3,220.31	\$3,691.74	\$4,186.31	\$10,250.64
48 tables total EOY 2021										\$14,436.96



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STTCI Balance Sheet - As of 12/31/2021

Account	12/31/2021 Balance
ASSETS	
Cash and Bank Accounts	
BlueVine Checking XX7455	18,155.29
FCCU Checking XX5805	8,673.87
FCCU Savings XX5800	5.20
Live Oak Bank CD	0.00
Gold Coins Petty Cash (Carolyn)	96.00
PayPal	0.00
Petty Cash Tournament	0.00
Stripe	0.00
TOTAL Cash and Bank Accounts	26,930.36
Other Assets	
Tables	10,250.63
TOTAL Other Assets	10,250.63
TOTAL ASSETS	37,180.99
LIABILITIES	
	0.00
OVERALL TOTAL	37,180.99



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STTCI Profit and Loss Statement - Last year 1/1/2021 through 12/31/2021

1/2/2022

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Category	1/1/2021- 12/31/2021	OVERALL TOTAL
INCOME		
Income, Assets		
Donations Asset Distribution (Tables)	1,025.00	1,025.00
TOTAL Income, Assets	1,025.00	1,025.00
Income, Contributions		
Event Entry Donations	70.00	70.00
Fundraising Campaigns		
Calendar That Cares	500.00	500.00
Club T-Shirts	240.00	240.00
Club Towels	20.00	20.00
TOTAL Fundraising Campaigns	760.00	760.00
Memberships, Basic	4,730.00	4,730.00
Memberships, Higher Tier Portion	640.00	640.00
TOTAL Income, Contributions	6,200.00	6,200.00
Income, Non-Related		
Interest & Dividend Income	184.73	184.73
TOTAL Income, Non-Related	184.73	184.73
Income, Programs		
Junior Program	440.00	440.00
League	85.00	85.00
TOTAL Income, Programs	525.00	525.00
Income, Tournaments		
USATT Memberships	25.00	25.00
TOTAL Income, Tournaments	25.00	25.00
TOTAL INCOME	7,959.73	7,959.73
EXPENSES		
Benefits to Members		
Equipment Acquisition		
Tables	3,930.78	3,930.78
TOTAL Equipment Acquisition	3,930.78	3,930.78
Programs		
Coaching Certifications	30.00	30.00
Equipment Repairs	89.90	89.90
Junior Programs		
Summer Camp		
Equipment	90.00	90.00
TOTAL Summer Camp	90.00	90.00
TOTAL Junior Programs	90.00	90.00
Member Programs		
Super League	240.00	240.00
TOTAL Member Programs	240.00	240.00
TOTAL Programs	449.90	449.90
Tournament & Training Supplies		
Nets	102.00	102.00
Tournament & Training Supplies ...	75.00	75.00
TOTAL Tournament & Training S...	177.00	177.00
Tournaments		
USATT		
Certificate, Sanction Fees	100.00	100.00



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STTCI Profit and Loss Statement - Last year

1/1/2021 through 12/31/2021

1/2/2022

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Category	1/1/2021- 12/31/2021	OVERALL TOTAL
Memberships & Passes	22.50	22.50
TOTAL USATT	122.50	122.50
TOTAL Tournaments	122.50	122.50
TOTAL Benefits to Members	4,680.18	4,680.18
Expenses, Management		
Advertising & Promotions		
Fundraising	125.00	125.00
Website	184.08	184.08
TOTAL Advertising & Promotions	309.08	309.08
Insurance	831.00	831.00
Management		
CC Processing Fees	68.70	68.70
Corporation Fees	61.25	61.25
Miscellaneous	7.47	7.47
Table Moves		
Truck Rental	51.20	51.20
TOTAL Table Moves	51.20	51.20
TOTAL Management	188.62	188.62
Officer Compensation		
Data Entry	198.00	198.00
TOTAL Officer Compensation	198.00	198.00
TOTAL Expenses, Management	1,526.70	1,526.70
TOTAL EXPENSES	6,206.88	6,206.88
OVERALL TOTAL	1,752.85	1,752.85



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INCOME

Income, Contributions: Memberships	4,750.00
Income, Contributions: Calendar That Cares	500.00
Income, Programs: Junior Program	400.00
Income, Programs: League	100.00
TOTAL Income	5,250.00

EXPENSES: CORE PROGRAMS

Management Expenses:Corporation Fees	70.00
Management Expenses:Equipment Repairs	200.00
Management Expenses:Insurance	840.00
Management Expenses: Credit Card Processing Fees	70.00
Management Expenses:Office Supplies	150.00
Management Expenses:Printing & Promo Materials	150.00
Management Expenses:Table Moves:Truck Rental	150.00
Promotional Activities:Promotional Items Printing	150.00
Promotional Activities:Website	220.00
Table Acquisitions	1,500.00
Tournament & Training Supplies:Balls	250.00
Tournament & Training Supplies:Cardboard	100.00
Tournament & Training Supplies:Nets	200.00
Tournament & Training Supplies:Racquets	115.00
Tournament & Training Supplies:Robot	400.00
Tournaments:USATT:Affiliate Fee	80.00
Tournaments:USATT:Certificate, Sanction Fees	250.00

EXPENSES: SPECIAL PROGRAMS

Programs:Junior Program	100.00
Programs:Senior Program	150.00
Programs:Umpire Training	100.00
TOTAL Expenses	5,245.00

Net Income 5.00