



Sunrise Table Tennis Club, Inc.

A 501(c)(3) Public Charity Organization

MEETING MINUTES

Feb 4, 2024
Ross Norton

Members Attending:

John Reynolds, *President*
Sam Surdi, *Vice President*
Page Harris, *Secretary*
Kim Adams-DiPiero, *Membership*

Martin Shapiro, *Treasurer*
Conrad Fisher, *Programs Director*
Rudy Santo, *Advisory Board*
Bill Robbins, *Advisory Board*
Rakesh Shah, *Member*

Meeting opened unofficially at 11:59 am and called to order at 12:05 pm by STTC President John Reynolds.

General discussion on promoting the upcoming MLTT (Major League Table Tennis) event in Winter Haven. MLTT reached out to our club with help for promotion of the event. We posted flyers in our playing areas and on our website to inform members. MLTT runs a club program that we could look into joining. A brief discussion on umpire opportunities (our club will cover the \$25 fee for USATT umpire certification for interested members).

Our USATT club membership is active at our playing locations and the insurance that we are covered by is the best and most economical option available to us.

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[General discussion followed by the President's report]

Discussion on the Europa tables and storage concerns at Long Center. Our club would prefer to keep the tables in our possession rather than de-acquisitioning them in exchange for donations. The Europa tables would be important for any large sanctioned tournaments that we may run. The Europa tables that we moved to Rigsby are in use and resulted in an improvement of playing conditions at this location. We may still consider finding a new rec center to expand our playing schedule (St. Pete was mentioned as we do not currently have a location there, Largo as well).

Further discussion needed on keeping, moving, or de-acquisitioning tables depending on storage concerns. We donated a table to the University of Florida table tennis club as well as the Veterans.

Lakeland is not currently scheduling tournaments for 2024, which represents an opportunity for other clubs to run tournaments. Large tournaments require a lot of planning time and effort to run well. We would like to recruit more club members to help in this area. Large tournaments with cash prizes and awards attract lots of players and help promote the club, as well as bring in revenue.

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President's Annual Report 2024: John Reynolds

Goals and Plans for community outreach programs, events and alliances for the current year. Clinics for club members and juniors would be nice additions to our club activities for 2024.

- **New & Current Appointments - 2023**

- John Reynolds, President
- Sam Surdi, Vice President (still manages the previous duties as Publicity Officer)
- Conrad Fisher, Programs Director
- Kim Adams, Membership Officer
- Page Harris, Secretary
- Martin Shapiro, Treasurer

- **Open Officer Positions – as of Jan, 2024**

- Publicity Officer
- Tournaments Officer
- Outreach Officer – Rudy Santo was nominated and approved for this position as of Feb '24.
- Fundraising Officer

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- **Advisory Board to the Board of Directors**

- Gary Fraiman
- Rudy Santo
- Bill Robbins
- Carolyn Adams
- Valerie Rolph

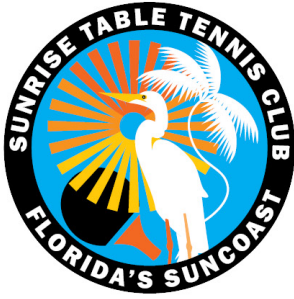
- **STTC Play Locations:**

- The Long Center (21 tables) - Managed by John Reynolds
- Ross Norton (12 tables) – Managed by Coach Gary Fraiman & Conrad Fisher
- Morningside (3 tables)
- Countryside (2 tables)
- Rigsby Center (3 tables) – Managed by Pat Lawler

- **Coaching:**

- Gary Fraiman (Para -Valerie Rolph, under the guidance of Coach Gary)
- John Reynolds
- Daniel Gorak

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- **STTC Tournaments:**
 - 2023: Six Club Challenge tournaments, assisted Senior Games, Pinellas County Good Life Games
 - 2024 (Pending) Four Club Challenges, One Handicap tournament, One Doubles, One Sandpaper Event. Will not run the 2024 Good Life Games
 - Total Profits & awards, tournaments, Conrad review
 - Friday Night Smash – conducted by Conrad
- **Junior / Open Programs**
 - Summer Camps at Recreation Centers, Discontinued due to younger age groups
 - Proposed: Junior Clinic during the summer
- **Member Training Programs** (Pending Clinic) run by Coach Gary, assisted by John Reynolds
 - The Long Center (Newgy robot)
 - Private lessons, Coach Gary, USATT, ITTF Certified, Safesport Certified
 - Private lessons, Coach John, USATT, ITTF Certified, Safesport Certified
 - Private lessons, Coach Daniel Gorak
- **Table Realignment**
 - 6 Butterfly Europa Tables moved from Morningside (to: Ross, Long, Rigsby)
 - 1 Butterfly Europa Table de-acquisitioned (Ross)
 - 3 Joola Tables de-acquisitioned (Rigsby)
 - 1 Killerspin de-acquisitioned (Countryside)
 - Purchased two new Butterfly SpaceSaver tables for Ross Norton (Ross now has 10 Butterfly SpaceSaver tables & 2 Butterfly Europa tables)
- **Club Sponsorship**
 - City of Clearwater Parks & Recreation Department
 - Long Center: Volunteered, Play Day, All Events, Table Tennis Exhibit.
 - Paddle Palace
 - Nittaku Tournament Balls (all STTC Tournaments)
 - Gary's Roof & House Painting
 - Discontinued: Queen's Pizza
 - Looking for more paid sponsorships

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[Treasurer's Report – Martin Shapiro]

STTCI Annual Treasurer's Report, January 2024, For the year 2023

Total Income: \$7,807.42

Total Expenses: \$5,019.74

Net Profit: \$2,782.68

Cash on Hand on January 1, 2023: \$29,819.75

Cash on Hand on December 31, 2023: \$32,607.43

Table Inventory Value on January 1, 2023: \$7,759.85

Table Inventory Value on December 31, 2022: \$ 7,056.59

Tables De-Acquisitioned: 3 for \$1,200.00 in donations.

Tables Acquired: 2 Butterfly for \$2,158.60 (price increased by \$153/table)

Tables Depreciation in 2023: \$2,373.37

EOY Table Inventory: 47 tables

Tables at End-of-Life Depreciation: 23 (19 Europa, 2 Joola and 2 Killerspin)

Tables that will reach End-of-Life in 2024: 5 (Butterfly)

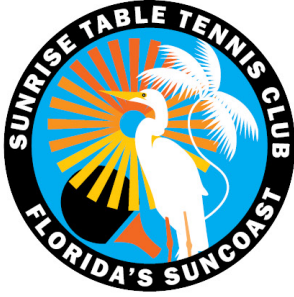
Income from memberships continues on a downward trend, despite the increase in annual membership dues that was implemented in 2020. Please refer to the Membership Report for actual number of members.

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The 2023 fundraising income was from remainder T-shirts. No fundraising income is anticipated for 2024 (no fundraising projects have been proposed). There was significant interest income in 2023 (not reported for prior years) due to the increase in interest rates nationwide (we earn 4% APY currently on our reserves), but this is likely to drop in 2024. We are limited to keep the interest income below \$1,000.00 to avoid additional accounting and IRS annual reporting requirements. The 2023 tournament income is net of prize payouts. The Profit & Loss statement does not report all the income and payouts for tournaments during 2023 as for most of the year only the net income was reported to me.

This year's proposed budget is based on the past couple years' income and expenses. There are no table purchases or robot purchase anticipated for 2024.

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INCOME

Income, Contributions: Memberships 3,300.00

Income, Programs: Tournaments Net 300.00

Income, Unrelated: Interest 800.00

TOTAL Income 4,400.00

EXPENSES: CORE PROGRAMS

Management Expenses: Corporation Fees 70.00

Management Expenses: Equipment Repairs 200.00

Management Expenses: Insurance 850.00

Management Expenses: Credit Card Processing Fees 75.00

Management Expenses: Office Supplies 150.00

Management Expenses: Printing & Promo Materials 150.00

Management Expenses: Table

Moves: Truck Rental 150.00

Promotional Activities: Promotional Items Printing 150.00

Promotional Activities: Website 15.00

Tournament & Training Supplies: Balls 100.00

Tournament & Training Supplies: Cardboard 125.00

Tournament & Training Supplies: Nets 200.00

Tournament & Training Supplies: Racquets 115.00

EXPENSES: SPECIAL PROGRAMS

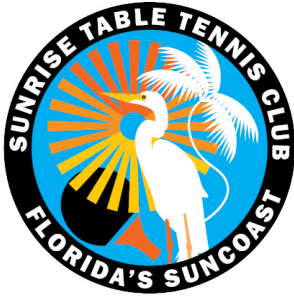
Programs: Umpire Training 100.00

TOTAL Expenses 2,450.00

Net Income 1,950.00

[Budget was approved at a later date by a majority of the Officers]

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General Business: Brief discussion on possibly raising membership dues for next year. Various viewpoints and more input needed before making a decision here. Club goals include increasing membership numbers. Challenges include an aging membership base and competition with other activities such as pickleball.

While on the subject of increasing membership and community outreach, Rudy Santo was nominated by President John Reynolds to serve as Outreach Officer. Martin Shapiro seconded the motion and the Board appointment was approved unanimously.

Rudy Santo is our new Outreach Officer. First initiative will be constructing a flyer and promoting our club to new players.

Rakesh Shah, STTC member, opened a discussion on ways to make members feel more involved in the organization and direction of the club. Club should strive to provide more value to members. Club Officers would like more members to volunteer and take on roles to assist with club operations.

[Membership Report – Kim Adams-DiPiero]

STTC Membership Report 2023 - Membership Count as of 12/31/23

- Total members: 122
- Paid memberships: 110
- Individual: 93
- Family: 12
- Seasonal: 3
- Non-paying: 12
- Junior: 2

Total Membership Revenue \$3342.75

Excess Membership \$272.00

The Club lost a net of 11 members in 2023 bringing the total to 122 which is 24 below the record set in 2016. The current count represents a cumulative growth of 69% from the 72 members in 2014. Total revenue from memberships was \$3342.75, falling short of 2022's total by \$761.25. This decline was due in large part to prorating necessary to convert to a calendar year renewal for all members. Beginning with January 2024, all members are due in January of each year, and fees for any new members will be prorated for the first year. Extra donations increased by \$37 to \$272.

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Conrad is looking for more program managers (club volunteers) so that we can put on more activities for members and new players. Activities such as tournaments and clinics are only feasible with more involvement from our member base.

[2024 STTC Board Report - Conrad Fisher, Programs Director]

Section 5.6 Programs director: The Programs Director shall have primary responsibility for the creation, appointment and activities of the Program Managers, Committees and Faculty Managers as described in Article VI, to carry out the programs and special activities of the club. The Programs Director shall ensure that the Program Managers and Facility Managers organize and carry out their assigned programs and activities; recruit volunteers for the Committees; provide reports to the Board of Directors on the activities and accomplishments of the Managers and Committees; and in general, shall perform such duties as may be assigned by the president or by the Board of Directors from time to time.

Facility Managers:

Gary Fraiman & Conrad Fisher – Ross Norton
John Reynolds – The Long Center
Pat Lawler – Rigsby Recreation Center

Program Managers:

Gary Fraiman, John Reynolds, Page Harris and Valerie Rolph

Coaching is being conducted by Gary Fraiman, John Reynolds, and Daniel Gorak

Programs and coaching for veterans and para players: Valerie Rolph has been coaching and organizing play for physically challenged veterans for over two years (Report included at the end of meeting minutes).

Junior Programs: Goal is to increase participation from Juniors and run more programs.

This past year we assisted the Pinellas Good Life Games TT tournament at the Ross Norton Facility. Unfortunately, The Good Life Games will not be offering table tennis this year.

This past year The League of Extraordinary Table Tennis Players hosted 6 tournaments. I don't have a figure of the number of individual players who participated this past year, but we had a total of 134 entries over the course of the 6 events. We were not able to run as many events as

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in 2022 due to a basketball tournament which canceled our June 10th event and the loss of the Ross Norton facility for floor repairs in August and September.

Nevertheless, we had good levels of participation in our “Clash for Cash” events which typically feature 2 classes, the “Pros” and the “Joes”. In instances where there is a greater number of participants we usually have 3 levels, Championship, Club level and a novice event. Winners of the monthly “pros” competition automatically qualified for the season ending “Clash of Champions Invitational” a 16 player field.

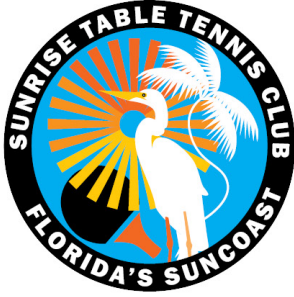
This year’s champion was Kit Jeerapaet who was awarded the Clash of Champions Cup. Kit’s name has now been engraved alongside our inaugural winner, Mark Frisman. Our tournaments are generally walk-up events, with little or no advance registration. We collect a small participation fee which goes towards the prize money with a percentage to the club.

New Business, goals for 2024: I would like to recruit newer players and club members as program managers and facility managers. I think that is important to build teamwork and pass on responsibility to these valued club members. In this way we can pursue goals like running sanctioned tournaments, run a real league with either teams or individuals and increase women’s and junior participation. Additionally, with the increasingly troubling prospect that Lakeland will not conduct sanctioned tournaments for the indeterminate future, we have an opportunity to draw more players to sanctioned tournaments here. Lakeland is a prime example that you need a real team of several people to successfully run sanctioned tournaments on a regular basis. If you depend on just one or two individuals to run these things they will eventually tire of the responsibility.

[Vice President’s Report – Sam Surdi]

The Vice President shall act as an assistant to the President, to aid in fulfilling the responsibilities and duties of the office of the President. The Vice President shall have primary responsibility for community awareness and involvement in the Club through outreach such as community events, Corporate Sponsorships, and organizational alliances. The Vice President, in general, shall perform such duties usually pertaining to the office of Vice President or as may be assigned by the President or by the Board of Directors from time to time. The Vice President in the absence or the inability to act of the President shall assume the duties of the office of the President.

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2023:

Awareness and communication- Regular email blasts with scheduling and club news... The STTC Facebook account has the most reach with 1,500 followers. The "open" rate of email blasts is roughly 50%. Scheduling communication from rec center management has been very good.

Membership - Conversion to calendar year membership has been implemented.

Sponsorship - STTC gained one corporate sponsor, Gary's Roof and House Painting. We have maintained sponsorship of Paddle Palace and Nittaku for tournament/league balls.

No new facilities or alliances developed in 2023.

BOD positions open as of Jan 2024: Outreach, Fundraising, Tournaments, Publicity.

2024:

Continue communications - mainly, email and Facebook.

Bring in STTC members as volunteers.

Add a new corporate sponsor.

Develop a new facility relationship (Potentially St Pete).

Assist the President in day to day functions.

Manage tournament/league details and communication with Conrad.

Assist Kim with membership logs and communication.

[Report from Valerie Rolph on our Para Table Tennis Program]

Adaptive table tennis program report for Sunrise Table Tennis Club for 2023 and this upcoming year 2024.

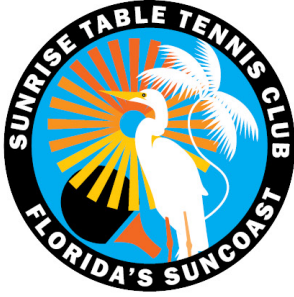
Our Adaptive Table Tennis program under the guidance of Coach Gary Fraiman has been running since Jan 2021, even though we were unofficially playing in 2020 when I ran a USATT Para Classification in 2020. I also ran 2 other Classifications in 2022.

We have 8 Wheelchair players and 2 Standing disabled players.

We play at: Ross Norton Sun 2pm-5pm and Long Center 1pm-430pm.

In 2023, we had several of our disabled players compete in Lakeland and Broward Table Tennis tournaments. In both Wheelchair and Standing, we have won 1st Place amongst able body players. We have also won medals, trophies, and cash at our club level events.

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2 Wheelchair and 1 Standing player continued their journey and became Nationally and Internationally classified. All 3 have now competed for the USA Para Table Tennis Team in International tournaments.

Some Wheelchair players competed at the 2023 USATT Florida Championships in Davie FL, winning medals to secure a spot at the US Open in Dec 2023.

One of our Standing players was chosen and will be funded by USATT to play at the: ITTF Costa Brava Spanish Para Open 2024, Platja d'Aro Spain, March 11-14, 2024.

In 2023, 2 Wheelchair players competed at the ITTF Para Panamerican Games 2023, Santiago de Chile. Nov 16-20, 2023. 1 player won Gold and Bronze, and the other got 5th place in 3 events.

We have 1 Wheelchair player who has made the 2024 Paralympics.

Looking forward, we will continue to recruit, practice and compete in Club Level, National and International tournaments under the guidance of Coach Gary Fraiman and assisting from Coach Page Harris.

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[Open Floor] Discussion on how to manage playing conditions at our busiest times and table allocations for training/coaching. We need to make an effort to make sure everybody is getting sufficient opportunities to play, regardless of playing level. We discussed club rules and the signs that we have to inform members and guests. Everyone is responsible to help the club run smoothly, officers and members alike.

We would like to remind STTC members that they are invited to participate in these annual Board meetings as well as help with day-to-day responsibilities. Your participation is essential to the continued operations of our table tennis club. Please reach out to the club officers if you are able to assist.

[Meeting adjourned at 1:19 pm by STTC President, John Reynolds]

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